



ENSER COMMUNICATIONS LTD.

(formerly known as Enser Communications Pvt. Ltd.)

CIN: L64200MH2008PLC182752

Date: January 02, 2026

To,
The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C/1, G Block,
Bandra - Kurla Complex, Bandra (East) Mumbai -400051

SYMBOL: ENSER
ISIN: INE0R9I01021

Dear Sir/Madam,

Sub: Submission of Press Release

"Enser Communications Records Highest-Ever Quarterly Business; Notes Continued Positive Operating Trends".

In terms of the requirement of Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, we are submitting herewith copy of the captioned Press Release for public dissemination and your record.

Copy of the Media Release is also available at www.enser.co.in

Kindly take it on your record and oblige.

Thanking you,

Yours faithfully,

for **Enser Communications Limited**
(formerly known as Enser Communications Private Limited)

Muskan

Digitally signed by
Muskan
Date: 2026.01.02
12:32:30 +05'30'

Muskan (ICSI M. No. A62983)
Company Secretary and Compliance Officer

Encl: a/a



REGISTERED OFFICE: 5TH Floor 501-506, Arihant Aura, Turbhe, Navi Mumbai Sanpada, Thane, Maharashtra – 400703

CORPORATE OFFICE: 8th Floor, South Tower B, Splendor Spectrum One, Sector – 58, Gurugram, Haryana – 122102

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Press Release

Enser Communications Records Highest-Ever Quarterly Business; Notes Continued Positive Operating Trends.

Gurugram, January 2, 2026: Enser Communications Limited (“Enser” or “the Company”), a fast-growing Business Process Management company, is pleased to announce that the Company has recorded its **highest level of quarterly business activity to date during Q3 FY26**.

As an SME-listed entity, the Company reports its financial results on a half-yearly basis in accordance with applicable regulatory requirements. Accordingly, detailed financial information will be disclosed only through formal results announcements as per prescribed timelines. This communication is intended to provide a high-level update on business trends, without disclosing unpublished financial information.

The communications and services segment continue to witness **modest, predominantly single-digit growth**, reflecting pricing pressure, fragmentation, and operational scaling challenges. Growth in this environment requires disciplined execution, integration capability, and governance maturity.

Following sustained efforts to consolidate acquired operations and strengthen execution capabilities, the Company has recorded its **highest level of quarterly business activity to date during Q3 FY26**.

Over time, the Company has transitioned from an annual revenue base of approximately **₹25 crore in FY23** to a significantly higher scale, having **crossed the ₹25 crore quarterly business threshold**, reflecting improved operational capacity and execution depth.

Based on **current business visibility, execution progress, and order inflows observed to date**, management notes that operating activity in Q4 FY26 is **tracking at levels higher than Q3 FY26 with continuity of this positive operating trend into subsequent quarters** though subject to market conditions, client demand, and other external factors.

These observations are indicative of improved scalability and normalization of operations following the consolidation phase and should not be construed as financial guidance.

Commenting on the update, **Mr. Rajnish Sarana**, Managing Director of Enser Communication Limited said: *“Our priority over the last few years was to consolidate operations, improve execution discipline, and address the structural challenges of scale in our industry. Q3 FY26 reflects the outcome of those efforts. Based on current visibility and execution progress, business activity in Q4 FY26 is tracking higher than Q3, with early indicators suggesting continuity of this trend, subject to prevailing conditions. Our focus remains on disciplined execution rather than short-term outcomes.”*

Over the past few quarters, Enser has focused on integrating acquired businesses, strengthening internal controls, and building scalable delivery platforms. This phase, while operationally intensive, has enabled the Company to move from stabilization towards **more consistent and sequential execution**.



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Looking ahead, Enser remains confident in its disciplined and ethical execution of its long-term strategy, with a clear aspiration to build a **billion-rupee-plus enterprise-value company** by scaling its operations sustainably, deepening client partnerships, and systematically capturing opportunities across its markets, while maintaining strong governance standards and a clean business environment to deliver enduring stakeholder value by registering +50% CAGR Growth.

About Enser:

Enser Communications Limited is an emerging player of Business Process Management (BPM) Industry, offering cutting-edge solutions designed to enhance customer experiences and drive operational excellence ("Enser").

Enser helps its clients manage their Customer Life cycle using its Business Process Management Platform. Enser facilitate rich consumer engagement and understanding by crafting end to-end consumer interaction solutions that are flexible and customized to deliver for our client's business objectives. Enser provides Customer Acquisition services, it is an automated, defined and optimized process for gaining new customers, from lead generation to conversion, aiming to enhance efficiency and effectiveness. Apart from this Enser provides Automated Premium Collection Engine, Integrated Voice recognition Response System, C-SAT Surveys, Digital Signages, Interactive Flat Panel, Audio video solutions and other services to its customers.

Enser operates from its various facilities functioning from Mumbai, Gurugram, Bangalore, Jaipur and Chennai. Enser's BPM tech enabled platform integrates with voice, chat, email, IVRS, and other social media engagements for customer acquisition as well as customer service strategies, specializing in Client Interaction Management.

Enser, founded and led by industry stalwarts Rajnish Sarna, Harihara Iyer and a team of seasoned professionals, represents decades of collective experience, proven track record of driving innovation and delivering measurable results.

NSE EMERGE | Scrip Code: **ENSER**

For further information, you may please visit www.enser.co.in, please contact

Ms. Muskan | investors@enser.co.in

For more details or to connect for investor queries and meeting requests, please reach out to our investor relations team.

Please contact Ms. Drishti Dagliya | +91 97655 65425.

investorrelation@finportal.in

Disclaimer: Certain statements and words in this document that are not historical facts are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by these forward-looking statements. Enser Communications Limited and its subsidiaries shall not be in any way responsible for any action taken based on such a statement.



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